Report on FY2015 Group Purchasing Contracts

Background

The University of Illinois is a member of several professional affiliations that have formed purchasing consortiums or buying cooperatives to serve its members. These consortiums or buying cooperatives seek to leverage the collective purchasing powers of its members to provide competitive pricing and terms to its members. In its General Rules, the Board of Trustees has long recognized the benefit of utilizing these contracts by specifically exempting the following types of purchases from individual Board approval above the Board limit: procurement of generic commodities on joint bids with other State institutions and group procurement contracts deemed to offer economic benefit to the University.

Legal Authority for Group Purchases

The Illinois Procurement Code and Governmental Joint Purchasing Act acknowledge two types of group purchases: governmental joint purchases and non-governmental joint purchases. Under governmental joint purchasing, State and other governmental units may agree to use each others’ procurement contracts without additional competitive bidding or reporting requirements. For non-governmental joint purchases, the Illinois Procurement Code provides the Chief Procurement Officer (CPO) for Higher Education with the authority to establish rules for these purchases. The CPO adopted the rules for non-governmental joint purchases in August, 2012. The University has worked effectively with the CPO to establish procedures for the approval of non-governmental joint purchases, most notably for medical and hospital purchases. It is these non-governmental joint purchases which are the subject of this report.

Types of Purchasing Consortium and Buying Cooperatives

Among the purchasing consortium and buying cooperatives that the University utilizes most frequently are:

- Illinois Public Higher Education Cooperative (IPHEC) – IPHEC is a purchasing consortium of the 13 Illinois public university campuses that exists to save the affiliated universities money by engaging in group purchasing activities that leverage the combined product/services volumes of the universities to provide best pricing and to better utilize limited human resources of the universities by not replicating procurement staffing for all products/services across every university

- University Healthsystem Consortium Group Purchasing Program (UHC or Novations) – UHC is an alliance of 116 academic medical centers and 283 of their affiliated hospitals across the United States. Its Group Purchasing Program is designed to provide a comprehensive package of contracts options in health care based on best pricing. The program is administered by Novation, a limited liability company.
- Committee on Institutional Cooperation (CIC) – CIC is a consortium of the Big Ten universities plus the University of Chicago. Its Purchasing Consortium is focused on delivering cost savings across campuses through strategic sourcing initiatives.

- Midwest Higher Education Compact (MHEC) – MHEC is one of four statutorily-created interstate compacts designed to provide greater higher education opportunities and services in the Midwestern region. MHEC has developed group purchasing aggregation programs that reduce cost and bring value-added benefits to institutions. The compact statute creating MHEC makes MHEC an instrument of state government of each of its member states and thus give MHEC broad contracting authority to help carry out its mission.

**FY2015 University Group Purchases**

During FY2015, the University made group purchases totaling $184,597,411. FY2015 group purchases increased by $23,302,745 from FY2014. The table below lists FY2015 group purchases by major consortium.

**FY2015 Group Purchases by Major Purchasing Consortium**

<table>
<thead>
<tr>
<th>Purchasing Consortium</th>
<th>FY2015 Expenditures</th>
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<tbody>
<tr>
<td>IPHEC</td>
<td>$ 90,298,014</td>
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<tr>
<td>UHC-Novations</td>
<td>$ 56,984,133</td>
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<tr>
<td>CIC</td>
<td>$ 13,568,898</td>
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<tr>
<td>MHEC</td>
<td>$ 21,832,071</td>
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<td>Other</td>
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<tr>
<td><strong>Total Expenditures</strong></td>
<td><strong>$ 184,597,411</strong></td>
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The next table shows FY2015 group purchases by campus.

### FY2015 Group Purchases by Campus

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<td><strong>Total Expenditures</strong></td>
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The high volume of group purchases at UIC is due to over $56.9 million of expenditures with UHC-Novations for the University Hospital. This volume demonstrates the economic benefit of leveraging the combined purchasing power of academic medical centers to drive down pricing and achieve favorable contractual terms and conditions. Leveraging spend and using group purchasing contracts is considered a best practice in both the public and private sectors. Without these types of group purchases, the University of Illinois would not be able to meet the needs of its departments, schools and colleges in a timely manner or achieve the same level of savings as achieved by leveraging purchasing power across a broader base.

Appendix A provides a complete listing of FY2015 group purchases by campus, purchasing consortium and vendor.
# Appendix A
## FY2015 Group Purchases by Campus and Major Purchasing Consortium

<table>
<thead>
<tr>
<th>CAMPUS</th>
<th>PURCHASING CONSORTIUM</th>
<th>VENDOR</th>
<th>PURCHASE DESCRIPTION</th>
<th>FY15 EXPENDITURES</th>
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<td>HEWLETT-PACKARD COMPANY(HP)</td>
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<td>ABBOTT LABORATORIES INC</td>
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<td>ASSOCIATED REGIONAL &amp; UNIVERSITY PATHOLOGISTS INC/ARUP LAB</td>
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<td>$168,298</td>
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<td>COOK MEDICAL INC</td>
<td>ANCILLARY PRODUCTS; EMBOLIC DEVICES; GUIDE CATHETERS; GUIDE WIRES; PERIPHERAL BALLONS</td>
<td>$745,077</td>
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<td>LABORATORY CONSUMABLES, CLOTTINGS AND REAGENTS</td>
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<td>FUJIFILM MEDICAL SYSTEMS USA INC</td>
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<td>$121,341</td>
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<td>ULTRASOUND EQUIPMENT, ACCESSORIES, AND UPGRADES</td>
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<td>KARL STORZ ENDOSCOPY-AMERICA INC</td>
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<td>$584,217</td>
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<td>VACUUM ASSISTED CLOSURE DEVICES; VAC BRAND DISPOSABLES;</td>
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<td>MAQUET CARDIOVASCULAR US SALES LLC/MAQUET MEDICAL SYS USA</td>
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<td>ST JUDE MEDICAL INC/ST JUDE MEDICAL SC INC</td>
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<td>MANAGEMENT, LAUNDERING AND REPLACEMENT OF PATIENT GOWNS AND STAFF APPAREL; REUSABLE LINEN AND TEXTILES, UNIFORMS, BED LINENS, TOWELS AND ALL OTHER LINENS</td>
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<td>HIP ARTHROSCOPY: MANUAL INSTRUMENTATION, RESECTION; PRODUCTS, SHAVERS, BURS, AND CUTTERS. SMALL JOINT ARTHROSCOPY: SPORTS MEDICINE SOFT TISSUE FIXATION.</td>
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<p>| CAMPUS   | MHEC                  | DELL MARKETING LP LLC              | COMPUTERS                   | $594,597         |
| UIUC     | MHEC                  | DELL MARKETING LP LLC              | COMPUTERS                   | $8,710,571       |
| UIUC     | MHEC                  | DELL SOFTWARE INC                  | COMPUTERS                   | $150             |
| UIUC     | MHEC                  | JUNIPER SYSTEMS INC                | NETWORKING                  | $8,230           |
| UIUC     | MHEC/WSCA             | HEWLETT-PACKARD COMPANY (HP)       | COMPUTERS                   | $1,099,179       |
| UIUC     | UHC-NOVATIONS         | ABBOTT LABORATORIES INC            | VASCULAR CLOSURE DEVICES    | $262,635         |
| UIUC     | UHC-NOVATIONS         | ALLEGIANCE CORPORATION             | GENERAL LABORATORY PRODUCTS | $8,886           |
| UIUC     | UHC-NOVATIONS         | BAYER HEALTHCARE LLC               | CORONARY VASCULAR PRODUCTS AND ACCESSORIES | $15,517 |
| UIUC     | UHC-NOVATIONS         | BOSTON SCIENTIFIC CORPORATION      | CORONARY PRODUCTS AND ACCESSORIES | $999 |
| UIUC     | UHC-NOVATIONS         | COOK MEDICAL INC                   | ANGULAR PRODUCTS; EMBOLIC DEVICES; GUIDE CATHETERS; GUIDE | $533 |</p>
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